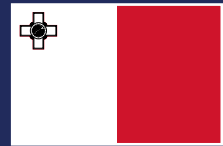




Investing in Malta:

A Comprehensive Report



INTRODUCTION

Malta, a stunning Mediterranean archipelago, is a global leader in business innovation, strategic connectivity, and economic stability. With a population of approximately 520,000 (2023 estimate) and a GDP exceeding \$18 billion, Malta is one of the fastest-growing economies in Europe. Its strategic location at the crossroads of Europe, Africa, and the Middle East, combined with a highly skilled workforce, investor-friendly policies, and robust infrastructure, makes Malta an exceptional destination for foreign investment.

Malta's thriving economy is supported by key sectors, including financial services, information and communication technology (ICT), iGaming, pharmaceuticals, aviation, and tourism. As a member of the European Union (EU), Eurozone, and Schengen Area, Malta provides seamless access to a market of over 450 million consumers within the EU and beyond.

With its pro-business government, competitive tax regime, and focus on innovation and sustainability, Malta is a prime destination for businesses seeking long-term growth and global connectivity.

BACKGROUND

Malta is a small but highly influential island nation in the heart of the Mediterranean Sea. Its capital, Valletta, is a UNESCO World Heritage Site and serves as the country's administrative, cultural, and economic hub. Malta's economy is highly diversified, with thriving industries in finance, ICT, maritime services, healthcare, manufacturing, and tourism.

As a member of the EU since 2004, Malta has established itself as a gateway to European markets and a hub for international trade. The Maltese government is committed to fostering innovation and sustainability, as demonstrated by its Vision 2050 Strategy, which focuses on economic diversification, digital transformation, and environmental sustainability.

Malta's multilingual workforce, high quality of life, and business-friendly regulatory environment further enhance its appeal as a global investment destination. With ongoing investments in infrastructure, technology, and education, Malta continues to attract multinational corporations, startups, and entrepreneurs from around the world.

BENEFITS OF INVESTING IN MALTA

Strategic Location

Malta's central position in the Mediterranean provides a strategic gateway to Europe, North Africa, and the Middle East. Its well-connected ports and airports make it an ideal hub for trade, logistics, and regional headquarters.

Highly Skilled Workforce

Malta boasts a multilingual and highly educated workforce, proficient in English (an official language), Maltese, and other European languages. Its talent pool is particularly strong in finance, ICT, and engineering.

Business-Friendly Environment

Malta consistently ranks as one of the top EU countries for ease of doing business. The government offers streamlined business registration processes, strong legal protections, and an efficient regulatory framework.

Competitive Tax Regime

Malta offers one of the most competitive tax systems in the EU, with a corporate tax rate of 35%, which can be reduced to an effective rate of 5% through a refund mechanism for shareholders.

Access to EU Markets

As a member of the EU, Malta provides businesses with tariff-free access to a market of over 450 million consumers. Its participation in the Eurozone ensures financial stability and facilitates cross-border transactions.

Thriving Financial Sector

Malta is a global leader in financial services, offering expertise in banking, insurance, asset management, and fintech. Its robust regulatory framework is recognized by international financial institutions.

iGaming and Blockchain Hub

Malta is the world's first jurisdiction to regulate blockchain and cryptocurrencies. As a leader in iGaming, it hosts some of the largest gaming companies globally, supported by a favorable regulatory environment.

High Quality of Life

Malta consistently ranks among the top countries for quality of life, offering excellent healthcare, education, and safety. Its Mediterranean lifestyle and rich cultural heritage make it highly attractive to expatriates and professionals.

Focus on Sustainability and Innovation

Malta is actively promoting green technologies, renewable energy, and eco-friendly initiatives, providing opportunities for sustainable investments.

Robust Infrastructure

Malta has world-class infrastructure, including modern ports, airports, telecommunications networks, and business parks, supporting seamless operations for businesses.

RELEVANT AGENCIES

Several government agencies and organizations facilitate investment and economic development in Malta:

Malta Enterprise:

The primary agency for promoting and facilitating investment in Malta, offering guidance, funding, and incentives to investors.

Malta Financial Services Authority (MFSA):

Regulates the financial services sector, ensuring compliance and stability for businesses in banking, insurance, and asset management.

Malta Digital Innovation Authority (MDIA):

Oversees blockchain, artificial intelligence (AI), and digital innovation projects, supporting investments in emerging technologies.

Gaming Authority of Malta (GMA):

Regulates the iGaming industry and provides licensing and support for gaming companies.

Malta Industrial Parks (MIP):

Manages industrial zones and provides infrastructure for manufacturing and logistics businesses.

Trade Malta:

Assists businesses in exporting goods and services, offering market intelligence and international trade support.

Malta Tourism Authority (MTA):

Promotes tourism development and supports investments in hospitality, luxury resorts, and eco-tourism projects.

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ITC Website: www.tradecouncil.org

Supply Chain News: www.supplychainreport.org

Business Confidence Survey: www.businessconfidence.org

ADAMftd Global Trade Data: www.adamftd.com

info@tradecouncil.org ✉

The International Trade Council

TheInternationalTradeCouncil

@intradecouncil



An international, peak-body, chamber of commerce

Business First Malta:

Provides a one-stop shop for business registration and administrative services, simplifying the setup process for investors.

INCENTIVES FOR INVESTORS

The Maltese government offers a wide range of incentives to attract foreign and domestic investment:

Tax Incentives

Corporate Tax Refunds: Shareholders can benefit from a 6/7 tax refund, reducing the effective corporate tax rate to 5%.

Double Tax Treaties: Malta has over 70 double taxation agreements, minimizing tax burdens for international businesses.

Tax Exemptions: Tax exemptions for companies involved in R&D, manufacturing, and exporting.

Grants and Funding

R&D Grants: Funding for research and innovation projects in technology, healthcare, and renewable energy.

Start-Up Financing: Financial support for startups in priority sectors such as ICT, fintech, and blockchain.

Customs and Duty Exemptions

Exemptions on import duties for machinery, raw materials, and equipment for qualifying businesses.

Investment Aid

Cash grants of up to 30% of eligible investment costs for businesses in manufacturing, tourism, and ICT.

Special Tax Rates for Skilled Professionals

A 15% flat tax rate for foreign professionals in key sectors such as finance, gaming, and technology.

Fast-Track Business Setup

Simplified and efficient business registration processes through Business First Malta and Malta Enterprise.

Public-Private Partnerships (PPPs):

Opportunities to collaborate with the government on infrastructure, healthcare, and renewable energy projects.

Free Zones and Trade Incentives

Companies in free zones benefit from tax exemptions, duty-free imports, and access to modern industrial facilities.

OPPORTUNITIES FOR INVESTORS

Financial Services

Malta is a global hub for banking, insurance, asset management, and fintech, offering opportunities for firms seeking a stable and regulated environment.

iGaming and Digital Innovation

As the world's iGaming capital, Malta provides opportunities for gaming companies, blockchain platforms, and cryptocurrency ventures.

Tourism and Hospitality

Malta's booming tourism industry offers opportunities in luxury resorts, boutique hotels, eco-tourism, and cultural tourism.

Renewable Energy and Sustainability

The government's focus on green technologies creates opportunities for investments in solar energy, wind projects, and sustainable infrastructure.

Manufacturing and Industry

Malta's industrial zones support advanced manufacturing in pharmaceuticals, electronics, and medical devices.

Healthcare and Life Sciences

The demand for high-quality healthcare and Malta's growing biotech sector create opportunities for private clinics, pharmaceutical firms, and medical research.

Education and Training

Malta's focus on education and skills development creates opportunities for private universities, vocational training centers, and e-learning platforms.

Real Estate and Urban Development

Malta's growing population and popularity among expatriates create demand for residential, commercial, and luxury real estate projects.

CONCLUSION

Malta is a dynamic and forward-thinking nation offering investors an exceptional business environment with immense potential across diverse sectors. From financial services and digital innovation to tourism and renewable energy, Malta's stable economy, strategic location, and investor-friendly policies ensure long-term profitability and global connectivity.

The government's commitment to fostering economic growth, innovation, and sustainability makes Malta a leader in the global investment landscape. With its skilled workforce, competitive incentives, and high quality of life, Malta is the ideal destination for businesses seeking to expand into Europe and beyond.

Now is the time to invest in Malta and be part of its journey toward sustainable and inclusive growth.

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