TRADE MISSION

to Canada

21-24th May 2019
TORONTO, ONTARIO
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A-Business Global Service

A-Business Global Services Limited is a medium scale Nigerian-based company, operating since February 2012.

The company employs approximately 40 persons and is engaged in the selling of imported vehicles, importing supermarket items and general merchandise.

MISSION OBJECTIVES

- To understand the Canadian export market for cars and learn how to procure cars from Canada and ship to Nigeria
- Looking for software company to discuss how to develop software for Supermarket daily sales and inventory
- Learn the procedures of buying properties in Canada
- Source supermarket items and general merchandise for export to Nigeria

LOOKING TO MEET

- Car dealers
- Software companies
- Real estate brokers/agents
- Supermarket items manufacturers

A-Business Global Service
24 Onibeju Street, Off Capitol Road
Agege, Lagos
Nigeria
Tel: +234 803 3336036
Email: a_businessglobal@yahoo.com
UMAR MOHAMMED
Managing Director

A-Business Global Service

Mohammed Umar was born 28th of June 1965 in Kano state Nigeria. He currently lives and does business in Lagos. Mohammed attended Oniwaya high school in Lagos from 1989 to 1994. He proceeded to study Diploma in Electrical Electronics in Federal Polytechnic Kaduna from 1994 to 1996, finally completing his degree in Geology at Ahmadu Bello University Zaria-Kaduna state in 2000. Mohammed then went on to start his personal business of real estate, importing supermarkets items and selling used cars imported from United States and Europe.

OMOGBOLAHAN ADEWALA OWOILU
General Manager

Mr. Owoilu Omogbolahan Adewale is graduate from Ahmadu Bello University Zaria – Nigeria, where he studied BSC Business Administration. He has been working with A-Business Global Service since 2012. Mr. Owoilu Omogbolahan Adewale is married with three children.

FATIU ISMAILA LAWAL
Procurement Manager

Mr. Lawal Fatiu Ismaila is the procurement manager of A-Business Global Service since 2014. Mr. Lawal Fatiu Ismaila graduated from University of Lagos with BSC Psychology and is married with three children.
Alfash Trade Links

Alfash Trade Links Limited was formed in 1994 with the primary objective is to establish a quality service company that can stand the test of time. Alfash Trade Links aims at growing from a private limited company to a public liability company.

Alfash Trade Links transports petroleum and agricultural products from the South to the North side of Nigeria.

The company also provides products and services, supplies, and general contract services, marketing, sales and distribution of general goods and services to organizations and companies within and outside Nigeria.

Additional to the above, Alfash Trade Links Limited is also involved in mining of gold in the north side of Nigeria (Zamfara State).

MISSION OBJECTIVES

- Seeking partners in the exploration and mining of gold in Nigeria.
- Procurement of mining equipment

LOOKING TO MEET

- Mining Companies
- Mining Equipments Manufacturers
Faruk Mohammed Yakub obtained his bachelor's degree in Education from Ahmadu Bello University, Zaria. Following on from this he taught at Shettima Primary School Gussau, Zamfara State between 1985 and 1987.

After his stint as an educator Mr Yakub ventured into the business of buying and selling agricultural products from 1988, expanding his business to the trade of petroleum products in 1990. In 1994 he formally registered Alfash Trade Links as a Limited Liability Company.

In 2007 he ventured into mining, acquired mining license with the Federal Government of Nigeria, with subsequent renewal in 2014 till date.

Ifeanyi Godwill Osakwe holds a bachelor's degree holder in Marketing from Anambra State University (2008), after which he went on to work as the Head of Marketing in Larmax Enterprises, Anambra State (2012 – 2014).

Mr Osakwe also worked at Cosmo Polititan, Abuja as a Marketing Manager from 2014 – 2016 and finally joined Alfash Trade Links Ltd in 2017, where he continues to work as the Marketing and Sales Manager of the company.
ATCS

ATCS, an ANVISA certified company (*equivalent to the FDA*), is specialized in servicing Ultrasounds, Radio Frequency Generators, and NMR (Nuclear Magnetic Resonance) sub-assemblies for both personal clinics as well as hospitals and health centers.

With over 30 years of experience in this highly complex market, ATCS offers warranty in every service and repairs most major brands in the market throughout Brazil with the best cost-benefit in the market.

**MISSION OBJECTIVES**

- Connect with companies in the medical field that want a ANVISA registered representative company in Brazil.
- Meet with companies that are looking for distributorship of Diagnostic or Therapeutical Equipment in Brazil and Latin America

**LOOKING TO MEET**

- High Tech Healthcare Diagnostic Equipment Manufacturers
- Medical Devices
Mr Hochman studied at the ITA-Aeronautics Technology Institute where he graduated with a Degree in Electronics Engineering in 1981. In furtherance of his career he began to specialize in the distribution of medical equipment and, for many years, was the support liaison between the 21 LATAM distributors and the ATL Headquarters in Bothell Washington - USA.

Mr Hochman established ATCS 25 years ago and since then worked as General Manager of the company, supervising imports, exports and regulatory affairs (ANVISA). Mr Hochman is also the technical responsible person for the company at the specific organs.
Bebarin Heights Nigeria

Bebarin Heights Nigeria is an importer of construction materials, such as all sizes of construction iron / steel bars, cement, all kinds of PVC, wood, bricks, building blocks and electricity materials etc.

Bebarin Heights Nigeria is also major importer of other construction materials including asphalt and ready-mixed concrete equipment.

Bebarin Heights Nigeria aims to be in the forefront of the construction trading industry, providing its stakeholders with one stop solutions for all building and other related materials. Their business activities include importing, exporting and stockpile all products in the construction related industry. Their company is managed by a team of qualified Professional engineers and sales personnel with outstanding exposure in relevant fields.

Bebarin Heights Nigeria has always strived to bring the best quality materials to the Nigerian market and the satisfaction of their customers is their first priority and that is the secret behind their success.

MISSION OBJECTIVES

To identify and partner with desired equipment suppliers for joint business development opportunities.

LOOKING TO MEET

Potential suppliers:
- Construction material manufacturers
- Sanitaryware manufacturers
- Tile manufacturers
- Tool manufacturers
- Shingles roofing sheet manufacturers
- Consumer Goods manufacturers
- Cosmetics
Mr. Nsikan Emmanuel Akpan is the principal promoter of Bebarin Heights Nigeria Limited and its Chief Executive Officer since inception. Mr. Akpan oversees the company's projects - from conception, planning, scheduling and accounting through to implementation.
Brilliant Facilities Management

Brilliant Facilities Management is a leading, Dubai-based, management consulting firms. The watch-words of the company are efficiency, cost savings and continuous improvement.

The experts at Brilliant Facilities Management provide an array of business-focused-consultancy on matters of cross-border trade, strategy development & execution and market research.

The company is focused on helping their customers succeed in the world; and has developed an innovative way of providing excellent service to their clients.

The company is looking to expand their business to new markets where they can utilize their knowledge, skills and expertise to grow their customer base.

MISSION OBJECTIVES

- Looking to grow their network by connecting with like-minded professionals in Canada regions
- To brings new business, clientele, partners, suppliers/traders and investors to Canada

LOOKING TO MEET

- Immigration Lawyers
- Accountants
- Business brokers
Muhammad Usman was born in 1982 in Lahore, Pakistan. Mr Usman went to a Government High School which he completed in 2001. Despite his parents passing away when he was 5 years old he continued his life full optimism; often studying alone in public parks when he did not have money to pay his tuition fees.

As a teenager Mr Usman found a job to help contribute towards his educational expenses and spent the next 8 years polishing his business skills to help him become an independent and professional person.

Mr Usman founded Brilliant Facilities Management in 2016 with the higher purpose of serving an array of business challenges facing entrepreneurs from across a broad spectrum of industries. The company understands the many challenges faced by companies operating in the MENA & ASIA regions and works with its clients to overcome these dynamic regulatory hurdles, human resources, changes in market trends, supply chain issues and other technical barriers to trade.

As experienced consultants, Brilliant Facilities Management is skilled at applying workable and repeatable solutions that will grow organizations with a strong team culture; combined with high caliber management consultants and administrative support. Their clients can expect an excellent level of service.

Mr Usman is a serial entrepreneur with extensive experience building professional networks. He is highly motivated, ambitious, results driven, and posesses exceptional entrepreneurial skills.
Brooke Chambers Law Firm

Brooke Chambers is a full-service law firm based in Lagos and Abuja, Nigeria.

The firm renders legal services to over 60 Government agencies.

The firm's primary jurisdiction of practice is Nigeria however they also handle cross border matters involving Nigerian law in foreign jurisdictions or foreign clients under Nigerian law.

Areas of practice include:

Brooke Chambers Law Firm
299 Okorodu Road, Anthony, Maryland, Lagos
Lagos, Western Region 100232
Nigeria
Tel: +234 803 3040727
Fax: +234 7871183
Email: brookechambers@yahoo.com
Website: www.brookechambers.net

MISSION OBJECTIVES

Meet local and foreign businessmen involved in international trade

LOOKING TO MEET

- Canadian firms looking at entering the Nigerian marketplace
- Attorneys and accountants who offer services to Nigerian dispora living in Canada
- Debt collection agencies who seek to resolve debts in Nigeria
- Attorneys who are seeking to expand their offerings by partnering our firm
ONJEFU ADOGA
Principal Partner

Brooke Chambers Law Firm

Bio.
Canarys Automations

Canarys is a comprehensive multiple Gold Microsoft Partner and solution provider specializing in DevOps, MS Dynamics (D365, NAV, CRM & AX), Microsoft Azure Cloud, Application Development and Mobile Apps development across a broad spectrum of domain. Canarys has successfully delivered numerous projects the world over, winning accolades all the way.

Canarys has been serving North American region for over 2 decades in Healthcare, Hospitality, Manufacturing, Finance, e-Commerce, Technology and other verticals. Canarys has been named as “Microsoft Partner of the year” consecutively for last 3 years for its DevOps services.

Canarys ever growing legion of clients are spread across all the continents stand testimony to their commitment to quality service provision. Canarys corporate headquarters in Bangalore, India with a 100% owned subsidiary operating in New Jersey, USA.

Outsourcing is a field that is rather overcrowded, but with Canarys as your partner, you will achieve your business goals faster, better and in a very economical manner.

Canarys business model is well suited for any client looking at both quality and cost-effective partner. Canarys works as local partner as well as outsourced partner saving huge amount of cost producing highest standard quality deliverables.

With its proven application development methodologies, flexible business models and experience in handling offshore assignments, Canarys enables you to reap the benefits of cost advantage as well as a reduced time to market.

**MISSION OBJECTIVES**

To meet global leaders and explore possible collaborations to extend Canarys services and strength in software development, consulting, architecture and quality assurance areas

**LOOKING TO MEET**

- CTOs of Companies
- IT and IT Enabled services
- ISV – Independent Software Vendors
- IT Product and solutions
- Healthcare
- Hospitality
- Manufacturing and Retail
- E-Commerce
SHESHAADRI SRINIVAS
President & CEO Canarys USA and Director – Technology Solutions Canarys India

Canarys Automations Private Limited

Sheshadri Srinivas (Shesh) has over 20 years of experience in systems architecture and engineering, and the design and deployment of software systems in the industries of ERP, HR, CRM, Health Care, CBD, Maintenance and general Information Technology Sectors.

Shesh is accountable for new business development and sales at Canarys (www.ecanarys.com). With a background of techno functional as well as techno commercial, Shesh brings in value to the table at all phases of the software development and implementation life cycle.

Shesh has worked with North American clients for more than 15 years, having strong experience in setting up new business in American market. Shesh possesses an in-depth understanding and execution of BOT (Build-Operate-Transfer) projects for a broad range of industries and he has set up OPD (Outsourced Product Development) for many ISV’s as well as product/solution-based companies.

Shesh has in-depth experience in all phases of new development including investigative studies, product planning, functional requirements, systems architecture, software development, and integration. He has taken responsibility in defining, promoting and enforcing technical standards and reusable patterns to ensure consistency across applications and proven track in complete LC.

With Shesh's leadership, many customers have achieved higher productivity, greater market reach and early go to market.
CH Technologies was established in Pakistan in 2007 and is registered with all concerned central/provincial based Defence Departments and Health Departments. The company is an exclusive distributor of more than 7 overseas manufacturers.

The head office of the company is located in the Capital City of Pakistan (Islamabad) and the business maintains branches in several major cities throughout the country. CH Technologies employs 15 staff, all of whom are fully trained in their respective technical fields.

CH Technologies deals in two separate areas:

**Medical Equipment**
The importing of hi-tech medical equipment from reputed manufacturers world-wide. These equipments cover a variety of fields including: ICU/Operation theatre care products, Gynecological, Radiology, Ultrasound, Endoscopy and other laboratory products as well as hospital furniture etc.

**Telecom, IT, Security and Power**
The company provides a range of telecom power solutions, industrial automation solutions, display solutions, UPS systems, DC fans and blowers, LED lighting, automotive electronics, security devices and renewable energy products.

As a full-service provider, CH Technologies involves itself in the sale, installation, training, maintenance, and after-sales service to its’ valued customers.

**MISSION OBJECTIVES**
To source a variety of medical equipment which is suitable for export from Canada to Pakistan.

**LOOKING TO MEET**
- Medical Equipment Manufacturers
Mr Owais Asghar is the eldest of 4 children. Mr Asghar spent his formative years working various jobs to help his parents to provide financial support for his sisters to stay in school. Because of this he ranked poorly in his junior studies as he never had enough time to study. Fortunately Mr Asghar graduated high school in time for his fathers retirement, whereupon he set about to start his own business as a way to continue to provide financial security to his extended family.

In 2001 Mr Asghar got married after which time he was blessed with three healthy children. The parental role suits him as he understands the value of money and has a positive outlook on life; values he hopes to pass onto his children.
CPA Partnership

CPA Partnership is a consulting firm from Singapore that offers a full range of services to startups, corporates, and investors who are considering expanding into Singapore, or are keen to tap on Singapore as a regional base in Asia to connect with customers and partners or raise financing and venture capital.

CPA’s experience in the industry spans over 50 years and the company provides a single-stop solution to their clients through a range of services. These include: Company Incorporation & Corporate Secretarial Services, Accounting & Tax services, Recruitment & Payroll solutions, Real Estate consulting, and Business Advisory (including strategy & market expansion, M&A, financing, venture capital, and AML compliance).

CPA Partnership is a member of the International Accounting Consortium and it’s founder and deputy CEO both serve on the International Trade Council’s Singapore Chapter as Chairman and Vice-Chairperson respectively.

MISSION OBJECTIVES

To promote Singapore as a leading destination in Asia for doing business, trading, R&D, and investments, and to explore how CPA might be able to partner or assist the above groups in their pursuits in Singapore.

LOOKING TO MEET

Potential customers:

- Startups, companies, investors (e.g. software, cloud, AI, blockchain, fintech, consumer products & services, retail, import/export, and logistics industries) that are keen to grow their overseas footprint and find out more about the opportunities in Singapore for doing business, R&D and investments.
- Chambers of Commerce and Industry Associations that are keen to explore programs to facilitate their members in uncovering new market opportunities in Singapore.
- Accounting
- Law
- Consulting
- VC firms.
Jaclyn has over 12 years of experience working in both the public and private sectors. She has previously held positions that involved strategic planning, industry development, and international business development. In these capacities, Jaclyn worked and consulted with senior level executives across a diverse range of industries including the government and non-profit sector, consumer products & services, wholesale trade & industrial products, technology, media & design, and financial services. Jaclyn has gained broad experience and provided leadership in projects that are of consulting and advisory in nature, such as corporate strategy reviews, corporate innovation & change management, 10-year industry roadmap, market expansion & business development, trade missions & business matching facilitation.

Prior to joining CPA Partnership, Jaclyn worked for a government agency in Singapore promoting enterprise development, whereby she played key roles in facilitating business partnerships between American, Canadian, and Singaporean companies. These partnerships entailed business collaborations and innovation initiatives in the United States, Canada, and Asia, including Singapore, Southeast Asia, and China.

In Jaclyn’s current appointment at CPA Partnership, she plays an integral role in developing the firm’s partnership networks and engagement of clients from North America that are looking to establish themselves in Singapore and to grow their business in Asia.
Depgalin Ventures

Depgalin Ventures is involved in the manufacturing and production of various kinds of polymer lines plastic of HDPE, LDPE, LLDPE and the importation, sale, customization and service of an array of related industrial machinery and equipment. The company has been a leading company in this field in West Africa (Nigeria) for more than 25 years.

Depgalin Ventures manufactures a range of lines of polymer and polyethylene recycle lines with outputs being flooring, garments,nylons, assorted packaging and bottling equipments, plastic moulded items, industrial wrappers etc.

The company is registered with the Federal Government of Nigeria with the registration no: - LAZ.084313 and Business Name DEPGALIN INTER’S VENTURES with the (Corporate Affairs Commission and Allied Matters Decree No.1 Of 1990 Constitution).

MISSION OBJECTIVES

- Seeking to import polymer processing equipment and systems from Canada to Nigeria
- Seeking to work with petroleum and mingeral importers / traders in Canada

LOOKING TO MEET

- Buyers of crude oil, petroleum products and minerals (Jet A1, kero, D2 to D4 products, Mazut, Rebco, bitumen, iron ore, limestone and gold)
- Polyethylene manufacturers
- Polymer processing machine manufacturers (Extruder machinery in all categories, pelletizing machines, reprocessing wet grading and plastic mould injections machines, pet preformed machines, pet flakes crushing machines etc)
Raphael Gbenga Ojebiyi studied in Kwara State Polytechnic, Ilorin Kwara State, Nigeria. He obtained his first diploma degree in the Business Administration and Business Studies, with Honor Upper Class, (H N D) (B S C). 1995 2000. From there Mr Ojebiyi went on to further his studies in international business at East Lagoon in Ghana.

Following on from his studies Mr Ojebiyi began working as a self-employed business owner/entrepreneur, aligning himself with the manufacturing and processing sectors, where he supervised a variety of projects involved in manufacturing of polymers.

Mr Ojebiyi is the owner/CEO/MD of Depgalin Ventures Ltd, Rapolans International Mines and Resources & Co Ltd, and Raph1Business Groups. Through the combination of these businesses he is involved in a variety of international projects in the polymer sector and also provides ongoing external / independent consultancy to companies seeking assistance with their own implementations across Africa and abroad.

For information about Raphael kindly visited his LinkedIn Page https://www.linkedin.com/in/dr-raphael-gbenga-54390b19
Dynamic Bright Global Link / Elara Nigeria

Established in 2006, Dynamic Bright Global Link / Elara Nigeria is a freight forwarder and licensed customs clearing agent.

Aside from the freight forwarding and customs business, the company is also an importer and distributor of excess goods, seasonal ad household consumer products and general FMCG items.

MISSION OBJECTIVES

Seeking partnership with Canadian logistics companies to increase trade volumes between Nigeria and Canada.

LOOKING TO MEET

- Logistics companies
- Exporters of excess FMCG goods / surplus stocks
Mr. Akachi Bright Alozie is the Managing Director of Dynamic Bright Global Link Limited. He started his career in the shipping as a trainee freight forwarder and clearing agent where he grew through the ranks to establish his own freight forwarding business and licensed customs clearing agency.
Eastside Engineering (eGarage)

eGarage is an automobile and automotive repairs garage run by certified technicians and engineers. The company engages in the service and repairs of cars and light trucks for fleet owners.

Established in 2009, Eastside Engineering has 19 highly-skilled employees who provide ranging from mechanical, electrical, air-conditioning, body repairs, spray painting, tracking and fleet management.

The company is positioned to relieve organizations of the many distractions of everyday car problems and delivers efficient vehicle management and maintenance solutions. Their full-option service is specifically tailored to exceed customer expectations and give their clients value for money.

MISSION OBJECTIVES

- To look for consumables and products to import from automotive parts and brake manufacturers
- Looking for a suitable ERP solution for their business
- Seeking partnership with companies who are considering setting up automotive parts manufacturing plants in Africa

LOOKING TO MEET

- Auto Parts Manufacturers
- Brake Pads Manufacturers
- ERP - Enterprise Resource Planning Software Companies
Mr Akinyemi has worked for more than 10 years as the Managing Director of Eastside Engineering (eGarage) where he has been responsible for the procurement and maintenance of fleet vehicles. His company provides both preventative and breakdown services and aims to help companies save money on repairs, while relieving them of the distraction of every day car problems – allowing them to focus on their own core competencies.

Mr Akinyemi is a member of Society of Automotive Engineers (SAE) International and he holds a Diploma and Degree in Mechanical Engineering, a second Degree in Engineering and Management, an Executive Certificate in Global Management from INSEAD, Fontainebleau France and a Black Belt in Lean Six Sigma.
Ercom Engineers

ERCOM are an ISO-9001:2015 certified, multi disciplinary, technical and engineering consultancy organization specialized in the field of cement & building materials Industry and have successfully provided technical & engineering consultancy services to hundreds of reputed clients in over 30 countries across the globe during the last 34 years.

ERCOM is part of a global multi-national group, M/s Integrated Project Services (IPS), based in Pennsylvania, USA with their Indian Operations employing over 400 competent technical experts based in New Delhi, Mumbai, Ahmedabad / Baroda & Hyderabad. The company is now handling Pharma, Health Care, FMCG, F&B, Chemical & other infrastructure projects across the globe.

Ercom Engineers Pvt. Ltd.
C-1, C-Block, Community Centre, Naraina Vihar
New Delhi, Delhi 110028
India
Tel: +91 9811044321
Fax: +91 1125779152
Email: pkghosh@ercomgroup.org
Website: www.ercomgroup.org

MISSION OBJECTIVES

To expand their Management Business & Engineering Consultancy Services in and around Canada and world wide

LOOKING TO MEET

- Cement Machinery Manufacturers
- Cement Manufacturers
- Food and Beverage Manufacturers
- Consumer Goods Manufacturers (FMCG)
- Pharmaceuticals
- Thermal Power Plants
- Solar Power Plants
- Waste Heat Recovery plants
PRATAP KUMAR GHOSH
Chairman
Ercom Engineers Pvt. Ltd.

Mr. Ghosh has rich experience of over 44 years in the areas of cement, chemical, power, pharma, healthcare and other infrastructure projects.

His experience extends to projects involving green cement, blended cement, F&B, FMCG, chemicals etc. In the cement field he has worked with large projects related to slag / fly ash / volcanic ash-based projects including specialized hi-tech building materials like putty, gypsum boards etc. in India & abroad.

Mr. Ghosh has vast experience in providing cost effective solutions for process optimization, HAZOP, EHS and plant upgrades with improvements on the profitability with Solar, WHR / WTE Plants.

Mr. Ghosh also specialises in project management, construction management & cost control for projects due diligence & trouble shooting, optimization of operations and improvement solutions with proper plans.
Fazzari + Partners LLP ("the Firm") is a multi-discipline Firm of public accountants that has been in business for over 30 years. The Firm is owned by six partners and consists of over 30 people, most of which are CPA’s or CPA students. Collectively, the Firm has over 200 years of experience providing quality and reliable Accounting, Tax, Advisory, Forensic and Valuation services.

Assurance and Accounting Services
- Audits, reviews, compilations, and special purpose reports

Taxation Services
- Estate and Succession planning
- Preparation and filing corporate, personal, charity and other returns;
- Applications for tax credits;
- Managing government tax audits and filing objections to government findings; etc.

Business Advisory
- Litigation support;
- Exit, retirement estate and succession planning;
- Mergers and acquisitions;
- Due diligence investigation;
- Corporate structuring and restructuring for Creditor proofing; and
- Assistance with financing.

Forensic Accounting
- Investigative Accounting; and
- Minority shareholder oppression assistance

Valuations
- Business and personal

MISSION OBJECTIVES

Our objective for the mission is to seek out new clients.

LOOKING TO MEET

Potential clients:
- Importers
- Exporters
- Controllers of companies
Rose Femia, CPA, CA, is the Manager of Professional Standards at the Firm and facilitates regular training to all partners and staff within the Firm, particularly when it comes to the evolving landscape of auditing, reviews and accounting standards. Having joined the Firm as a co-op student in 1996, and gaining her designation in 2002, Rose brings over 20 years of experience. As the Manager of Professional Standards, Rose has focused on Audits and Reviews of all the Firm's assurance clients and has comprehensive knowledge of the multiple reporting requirements of these various clients. Rose is versed in various financial reporting frameworks including: Accounting Standards for Private Enterprises and Accounting Standards for Not for Profit Organizations.
FTGOS Trading

FTGOS Trading LLC is a leading company of Friends Group of Companies (FG) that has been established in Dubai, UAE in 2004.

FTGOS Trading LLC is ISO22000 certified firm and have been working since 2014 in the sectors of meat supplies (chilled & frozen), food supply services, catering services, live support services, travel & tour services, general order supplies, and the import/export of FMCG related goods.

FTGOS Trading LLC
Office 902, Al Saheel 1
P.O. Box 92313
Dubai
United Arab Emirates
Tel: +971 4 2564787
Fax: +971 4 2564780
Email: amir@ftgos.com
Website: www.ftgos.com

MISSION OBJECTIVES

To explore the Canadian marketplace, seek out new suppliers, look for opportunities to obtain technical advice and assistance which can translate into workable solutions in the Middle East and to acquire franchise rights for food businesses operating in Canada.

LOOKING TO MEET

- Frozen & fresh fruits and vegetables processors and manufacturer
- Food distributors
- Food manufacturers
- Food wholesalers
- Meat manufacturer / processors
- Franchisors of restauants / food establishments (looking to operate in the Middle East)
MUHAMMAD RAHEEL AMIR
Head of Sales

FTGOS Trading LLC

Mr Amir obtained his Bachelor of Science with majors in mathematics & physics in 2003 from the University of Peshawar, Pakistan. His professional career started with a setup of his own IT related business after which he received the opportunity to work as an employee of the esteemed Friends Group of companies as Head of Sales in the year 2015.

MUHAMMAD AYAZ MALIK
CEO

Mr Malik a Pakistan educated qualified Mechanical Engineer (UET Lahore, 2001) and co-founder of Friends Group of Companies (FG).
Globalization Partners

Globalization Partners is renowned for pioneering the Global Expansion Platform model and helps companies expand internationally into more than 150 countries without the hassle of setting up overseas branch offices and subsidiaries, or managing complex legal, HR and global structuring matters.

Through our Global Expansion Platform, companies can quickly and easily hire employees without having to navigate complex international legal, tax and HR issues. We take the burden—and risk—off our clients’ shoulders and place it onto ours. Whether it’s to test a new market or to expand the talent pool, Globalization Partners is the most trustworthy global workforce management solution in the market. With dual headquarters in Boston and San Diego, regional hub offices worldwide include Berlin, Dubai, Indore, Sao Paolo, Mexico City, Singapore, and Bristol, UK.

MISSION OBJECTIVES

To expand the Globalization Partners client base internationally.

LOOKING TO MEET

Potential customers:
- HR Managers, in-house counsel, in-house Finance (CFO) of companies with hires operating outside of Canada
JOSEPH ECCLESTON
Director of Marketing

Globalization Partners

Joe Eccleston is the Director of Marketing at Globalization Partners. As Director, Joe is responsible for developing and executing cross channel demand generation tactics including domestic and international digital marketing, and vertical specific event sponsorship. Joe comes from a specialty in digital marketing strategy in various industries including insurance, retail, pharmaceuticals, and most recently international expansion. Joe is headquartered at Globalization Partners in Boston, Massachusetts.
Globalstar Europe Satellite Services

Globalstar is a leading provider of mobile satellite voice and data services. Customers around the world in industries such as government, emergency management, marine, logging, oil & gas and outdoor recreation rely on Globalstar to conduct business smarter and faster, maintain peace of mind and access emergency personnel. Globalstar data solutions are ideal for various asset and personal tracking, data monitoring, SCADA and IoT applications.

The Company’s products include mobile and fixed satellite telephones, the innovative Sat-Fi satellite hotspot, Simplex and Duplex satellite data modems, tracking devices and flexible service packages.

MISSION OBJECTIVES

To present the company’s broad range of satellite IoT solutions, personnel tracking and communications devices to prospective customers.

LOOKING TO MEET

Potential customers:
- IOT solution providers
- Oil and gas companies
- Farming equipment manufacturers
- Government agencies
- Marine equipment manufacturers
- Railway companies
- Organizations that have staff and assets in remote locations that require monitoring and communication outside of GSM coverage
Jim Mandala is Vice President and General Manager of Globalstar Canada Satellite Co., a leading provider of satellite voice and data services. Jim has more than 18 years experience in the North American Information Technology and Telecommunications industries. He has held senior-level executive positions in marketing, sales, operations and general management with industry leaders such as Epson, Samsung and Handspring. Throughout his career, Jim has demonstrated success in leading Canadian go-to-market strategies, driving industry partnerships and launching consumer and business products through direct and indirect distribution channels, including direct sales, agents and resellers. Jim holds a Bachelor of Arts degree from the University of Guelph and is an active member of the Varsity Hockey Alumni association.
Intishar for Tourist Patches, Nile Cruises

Intishar for Tourist Patches, Nile Cruises works to find the right solutions and ways to develop and teach the approach of sustainable tourism.

The company also provides a range of tourism services including general travel agency services, transportation, car rental, coach tours, private chauffer-driven car tours and four-wheels drive tours. The company also offerers exhibition organizing services, hotel booking services, conference and workshop facilitation, cultural and artistic forum development and festival event organization services.

With Intishar Tourist visitors and tourists can enjoy all tourist services including fishing trips, boat-riding, sailing, para-sailing, scuba diving, reef snorkeling, visits to ancient monuments, and archaeological sites in the Red Sea Coast.

MISSION OBJECTIVES

- Seeking investors for construction of tourist resorts in Sudan
- Looking for partners in tourism companies that would be interested in organizing tours of the Canadian people to Sudan.
- To import steel from Canada

LOOKING TO MEET

- Venture Capitals / Angel Investors
- Hotel Owners
- Property Developers
- Tour Operators / Travel Companies
- Steel Manufacturers
NADIR REHAN
General Manager and Owner

Intishar for Tourist Patches, Nile Cruises

Nadir obtained a Bachelor of Arts in Business Administration in 2001 from Al-Mamoun College in Damascus, Syria. He also possesses a Diploma in Diplomatic Work (2005) and Protocol (2005).

In 2001 through to 2005 Nadir worked with Hope Sudan, holding the role of General Relations Manager and then Executive Director. Nadir then went on to work as the Official Assistant to the Minister of Labor - Alison Manani Magaya) from 2005 to 2010. From there he went on to establish the Bokra Investment Company and Intishar Agency for External Use Services.
Jampro Investments Limited

Jampro Investments is a multi-faceted property development company dealing in commercial and residential property development in Nigeria.

The company constructs residential, commercial and multi-purpose buildings of all types at an affordable price, per market demands.

**MISSION OBJECTIVES**

- To identify new business opportunities
- Exchange know-how
- Find partners for joint business development
- Locate and partner with equipment suppliers

**LOOKING TO MEET**

- Building materials manufacturers
- Furniture manufacturers
- Property developers
- Real estate brokers/agents
UKO KALU FRANK OKEREKE
CEO

Jampro Investments Limited

Mr. Frank Kalu, is the CEO of Jampro Investments Ltd - a property development & building consultants company. Mr. Frank was born in the year 1972 in Abia State, from where he attended his Primary and secondary school education. He proceeded to Abia State University, Uturu-Okigwe in 1992-from where he secured a degree in Government & Public Administration in the year 1998.

After serving his country diligently in the compulsory NYSC, he worked with the Federal Ministry of Environment & Planning for 6 years, before joining a private oil & gas firm from where his passion for creativity, bigger challenges and entrepreneurship manifested, resulting in the birth of Jampro Investment Ltd strategically located in one of the busiest Street in Ikeja, of which he has remained the CEO till date.

His passion for success and provision of quality, decent, affordable and comfortable homes, offices for the poor, rich and average people in the society locally. His enormous experience, creativity and marketing expertise, stands out and has helped to position the company in the real estate sector, ranging from planning, land acquisition, sourcing for funds, marketing, contracting construction & equipment procurement, renovations, renting, sales and management of properties for the owners. Also is the MD of Cimberio Energy Services Ltd – a downstream Oil & Gas firm in partnership with his former colleagues in the oil sector, with a staff strength of 45 people where his enormous experience in the oil and gas sector is well vested and which has positively positioned the firm in the Oil & Gas sector as a dependable, reliable name to reckon with regarding the supply, storage and transportation of Petroleum products.
Lobosway Global Resources Limited is a wholly indigenous limited liability company duly registered with the Corporate Affairs Commission of Nigeria since 2008 with registration No. RC 729848. The company is involved in civil, electrical and mechanical engineering works and services; procurement and sale of petroleum and related products; procurement and sale of safety and industrial spare parts, materials and equipment; and the supply, lease and hire of consultants related to engineering projects.

Lobosway Global Resources Limited with her vast resources of quality and high technical, managerial and engineering human resources, undertakes engineering, consultancy and supplies services to all sectors (public and private) of the economy, such as Government (Federal, State, and Local Government Councils) and its Parastatals; Oil and Gas and allied industries, etc. Jobs/projects are carried out using modern and current methods/approach.

**MISSION OBJECTIVES**

To procure parts and equipment, and to become a distributor for major oil and gas parts manufacturers from Canada.

**LOOKING TO MEET**

- Oil and Gas Field Machinery and Equipment Manufacturers
- Construction Equipment Manufacturers
AKPOVONA IGBEKA
Chairman/CEO

Lobosway Global Resources Ltd

Igbeka Akpovona Joel is a seasoned professional in administration and project management with over 11 years of experience in the field. He holds a Diploma in Accounting & Finance and a Bachelor’s Degree in business administration from Ambrose Ali University Ekpoma. After completing his studies he commencing his formal career by working with Saipem Contracting Nigeria Ltd as a logistic coordinator for 2 years, moving on to work in the civil construction and fabrication pipeline with Josa Construction Company, Warri Delta State.

Leveraging his significant experience within the civil engineering and mining sectors, Mr Igbeka founded his own business, Lobosway Global Resources, in 2008.
Luxerndoff Global Services

Luxerndoff Global Services Ltd is an agricultural company and was established in 2001, registered as a business enterprise in 2003 and as a Limited Liability company in 2011 with the Nigeria's Corporate Affairs Commission.

Luxerndoff Global Services places strong emphasis on the development and distribution of quality animal health care products which includes but not limited to veterinary vaccines, drugs, feed additives and veterinary supplements. While this represent our core present day business, we are expanding our operations to: large-scale poultry breeder farm; hatchery and distribution of 'day-old-chicks; production, processing and distribution of poultry produce; feed and processed food.

The company's mission is to integrate most advanced products in accordance with latest scientific information, research and manufacturing technologies into the African Agro-allied system with the ultimate aim of improved and profitable production. Luxerndoff Global Services products are marketed in the Nigerian market with a brand name-EL-ROX.

EL-ROX has been used over time in Nigerian universities on research basis. The company has a team of professionals that constantly work to present to local farmers the most efficient products. EL-ROX product formulas follow the local regulatory laws and are freely sold in Nigeria and some other African countries.

Luxerndoff Global Services welcomes experts, professionals and suppliers who can join them in working to create products and services that will position them as leaders in this industry with strong global presence.

### MISSION OBJECTIVES

- To learn how to do business in Canada and to explore opportunities.
- To purchase expertise from hatchery/poultry consultants.
- To buy products and services relevant to establishing a chain production process from day old chick to matured birds/ processing them.

### LOOKING TO MEET

- Animal health care products' manufacturers
- Hatchery / poultry consultants (to provide technical expertise to Luxerndoff to establish a large scale hatchery in Nigeria)
- Poultry processing companies
Julius Nwojo is the founder and CEO of Luxerndoff Global Services Limited, an agricultural company that engages in research and development of animal health care products, feed and food processing. Julius Nwojo obtained his first degree in Physics in the year 2000 from one of the foremost Science University in Nigeria-University of Uyo, Nigeria. His search for knowledge and business development led him to Enterprise Development Centre of the internationally recognized Lagos Business School, Nigeria. His foray in the business world has also led to his being part of the Nigerian delegation from Lagos Chambers of Commerce to Israel on Agricultural tour. He also participated in the just concluded US-NIGERIA AGRIBUSINESS SUMMIT in Atlanta, Georgia, USA. He has participated in several business seminars and conferences both as participant and paper presenter in Agro-allied business.

Julius Nwojo currently head the R&D department of Luxerndoff Global Services Limited, a department saddled with decision making on product development.

Julius currently lives in Lagos, Nigeria with his family.
Lymphatic Care Specialists / Wero Swiss

The company Wernli AG [Wero Swiss] achieved recognition particularly with its coloured dressings, which were first presented in 1978 at a medical trade fair in Zürich and are now used across the world.

Since then, Wernli AG has developed very successfully. The fundamental reason for this has been the high-quality products and many innovations.

Besides the coloured dressings, Wernli AG is known for its cohesive and adhesive elasticated bandages. Together with the compression dressings, these are the main product groups. The cohesive bandages are coated with latex or a latex-free adhesive. The adhesive plaster bandages are produced using various raw materials and a range of different adhesives.

MISSION OBJECTIVES

Looking for distributors of medical bandages and sports bandages and tapes in Canada.

LOOKING TO MEET

Potential customers:
- Bandage Importers
- Healthcare Supply Firms
- Hospital Procurement Departments
- Pharmacy Suppliers / Wholesalers
- Wound Care Companies
Ms Recupero is a results-oriented and experienced health care executive who empowers organizations and their C-suite executives in a direct yet collaborative manner.

With more than 25 years of experience in leadership roles with hospitals/health systems, long-term care, health care start-ups and medical device development firms, Ms Recupero is an expert at strategic program development, implementation, and execution designed to increase customer satisfaction and profitability through proven frameworks.

Ms Recupero converts inefficiencies into best practices and marginal outcomes into sustainable results.
Lyntech Bathrooms

Lyntech Bathrooms are importers and distributors of bathrooms and bathroom accessories in Nigeria.

In addition to the general hardware and construction trade, the company also supplies directly to government agencies and multinationals on a contract basis.

On the service side, Lyntech Bathrooms maintains it’s own in-house specialists that install, maintain and repair bathroom fittings for customers as needed.

Lyntech Bathrooms presently imports from India, China and Turkey and seeks to expand their supplier base by sourcing quality products from Canada.

MISSION OBJECTIVES

- To meet potential partners and import building products to Nigeria.

LOOKING TO MEET

- Hardware / building products manufacturers
- Bathroom products manufacturers
CHUKWUNONSO UBADIMMA EZEH
General Manager

Lyntech Bathrooms Limited

Mr. Chukwunonso is a bathroom transformation specialist and general manager of Lyntech Bathrooms Limited since 2016. With a vast experience in the building/construction products industry, he has authority to recommend and purchase products for the Nigerian market.

Mr. Chukwunonso is married with children.
Mamaray Global

Established since 2009, Mamaray Global are involved in the processing, packaging, marketing and distribution of local foods to the immediate Nigerian market as well as Nigerians/Africans in the diaspora.

Mamaray Global’s present portfolio includes:
- a) Ofada rice (locally produced rice)
- b) Processed prawns
- c) Wheat flour
- d) Whole honey beans
- e) Plantain flour

Mamaray Global are currently working on obtaining government approvals for processing and packaging cassava flour, snails and prawns; so as to be able to export and distribute the same into new markets. The company actively seeks local partnerships that can facilitate relevant government licenses and distribution to the North American market.

MISSION OBJECTIVES

- Looking for food distributors and equipment manufacturers to export products to Nigeria.

LOOKING TO MEET

- Food Manufacturers (for Export to Nigeria)
- Food Importers (African foodstuffs)
- Food Processing Equipment Manufacturers
EWOMAZINO EVA OMORERE  
Principal Partner

Mamaray Global Limited

Mrs. Ewomazino Eva Omorere is the principal partner and majority shareholder of Mamaray Global Limited. With a passion for mass production and distribution of processed Nigerian foods worldwide, she has been relentless in the pursuit of this dream and objective of making Nigerian foods readily available to every corner of the globe since 2005.

Married with children, Mrs. Ewomazino Eva Omorere is vastly travelled and well-educated.
Mtbsprout is a company registered under Cooperate Affairs Commission in 2016, a member of the Lagos Chamber of Commerce & Industry and a member of Brazil Chamber of Commerce & Industry (Nigeria).

Mtbsprout is involved in the construction of buildings, import and export of FMCG goods and the importation of and sale of used vehicles.

The company is a partner to Tosbos Ventures, Aje Africa, The House Mate Ventures and Bebestical Production Enterprises.

The company has 2 director and 5 employees.

**MISSION OBJECTIVES**

- To buy electronics products, building products and look for possible partnerships.

**LOOKING TO MEET**

- Consumer Electronics Manufacturers
- Hardware / Building products manufacturers
- Automotive auctioneers / dealerships (used cars for export to Nigeria)

Mtbsprout Ltd
1, Kulatan Estate, Odogunyan
Ikorodu, Lagos
Nigeria
Tel: +234 708 2156576
Email: enquiriespoint942@gmail.com
Mr Idowu is the Chief Executive Officer of Mtbsprout and has many years of experience managing offices of a variety of sizes and their employees. As an experienced business executive, Mr Idowu has worked across multiple facets of business, including payroll and human resources, sales and marketing and contract negotiation and is an experienced networker. Mr Idowu oversees both local and international marketing for the business.
Nemerem Favour Bathrooms

Nemerem Favour Bathrooms are in the business of importing, distributing and selling construction-related products, bathroom fittings and accessories in Nigeria.

Nemerem Favour Bathrooms is also involved in contract supply and installation of construction products, bathroom fittings and accessories to federal, state and local governments, high net worth individuals and multinationals on a contract basis.

MISSION OBJECTIVES

- To import bathroom products, fittings and accessories from Canadian manufacturers and exporters.

LOOKING TO MEET

Potential suppliers:
- Bathroom products manufacturers and exporters

Nemerem Favour Bathrooms Limited
Block 5, 2nd Floor
Agric Market Shop 30-35, Orile-Iganmu
Lagos
Nigeria
Tel: +234 803 7091615
Email: janetpaulobu@yahoo.com
JANET PAUL OBU  
General Manager  

Nemerem Favour Bathrooms Limited  

Mrs Janet Paul Obu is the General Manager of Nemerem Favour Bathrooms since 2016. She is a specialist interior designer with specialty in bathroom transformation. She has the power to recommend and purchase products on behalf of the company.

Mrs Janet Paul Obu is married with children.
Organic Albania

Organic Albania was founded in October 2006 by Mr. Gazmir Maksuti and has facilities located in Elbasan, Albania. The company exports Albanian herbs, spices and essential oils, mainly to Western European markets including France, Germany and the Netherlands.

Since founding, the company has been organically certified under EU and NOP standards. Exports of non-organic products are also possible, although this is not the core business of the company.

The majority of Organic Albania products come from wild collection; excluding those few of the products that come from cultivation (sage, oregano, lavender, rosemary, etc).

The company also sells essential oils including sage oil, oregano oil, savory oil, lavender oil, thyme oil and helichrysum oil.

The company sees also a lot potential in other products such as: forest fruits, mushrooms and other natural products that are abundant in the wild in Albania’s beautiful and rich countryside.

MISSION OBJECTIVES

- To start establishing business relationships with companies dealing in the fields where our company operates and explore new fields within our scope of activity.

LOOKING TO MEET

- Importers of herbs and spices, forest fruits such as nuts, chestnuts, pine cones, mushrooms etc.
- Immigration consultants (the company founder has a daughter operating a business in this field and she would like to find a Canadian partner firm to cooperate with)
The company owner and CEO, Mr. Gazmir Maksuti, has more than 20 years of experience in the field of organic and natural herbs, spices, mushrooms and essential oils; formerly working as an export manager for another Albanian company operating in the same field, until opening his own company in 2006.

Mr. Gazmir Maksuti is a graduate in Economy and Law, and can speak English and Italian fluently, German at an average level, and a little French.

Prior to his involvement in the food sector, Mr. Maksuti was working with various foreign organizations, including USAID and ECMM in various projects. Among those projects was his management of the Albanian-based, USAID funded NGO, Business Information Center.
Oversea Lighting & Electric

Oversea Lighting & Electric (M) Sdn Bhd celebrates over two decades of success and exponential growth as Malaysia’s one stop total lighting solutions company.

Since the company’s inception in 1993 by founder Dato’ S.K. Wong, Oversea Lighting & Electric (M) Sdn Bhd is the current market leader in Malaysia’s lighting industry thanks to their team of specialists, technicians and employees.

The company are manufacturer of “OLE Luminaires” and “Lighting Columns” with certified Quality Management System of ISO 9001:2015.

“OLE Luminaires” is a made in Malaysia brand which comes in various ranges such as LED Road Lighting, LED Amenities Lighting, LED Floodlight and LED Recessed Luminaire. The company provides 5 YEARS WARRANTY because OLE Luminaire are tested, certified and registered by accredited laboratories and related government bodies as follows:

i. MITI Manufacturing Licence: A020358
ii. SME Corp Malaysia
iii. SIRIM QAS International Sdn Bhd
iv. QAV Technologies Sdn Bhd
v. Dekra Testing and Certification Ltd. (CE & CB CERTIFICATIONS)
vi. Jabatan Kerja Raya - Electrical Material Approval List (JKR EMAL)
vii. IKRAM QA Services Sdn Bhd
viii. UKAS Management System ISO 9001:2015

Oversea Lighting & Electric products are now distributed to over 11 countries across Asia & Europe and the company continues to work with reliable partners to ensure continuous distribution and service of their quality luminaires & poles.

MISSION OBJECTIVES

• Seeking new customers and distributor partner in Canada.
• To meet manufacturers who are looking for components to complement or create new product line.

LOOKING TO MEET

• Contractor of Electrical & Lighting Projects
• Trading & Importer Outdoor LED
• Outdoor LED Lighting manufacturers
DANIEL FONG  
Senior Regional Manager 

Oversea Lighting & Electric (M) Sdn Bhd 

Daniel Fong is from Kuala Lumpur with Sales & Marketing qualifications from Perth Western Australia. Ever since he was back in Malaysia, he has been working in the manufacturing industry focusing on the export markets. Since joining Oversea Lighting & Electric in 2013, he has held the helm of Sales & Marketing Manager for the Led Markets in Malaysia. In year 2016 with Daniel has mooted to explore and expand the export markets starting with its immediate neighbours, Indonesia, Thailand & Singapore.

Oversea Lighting & Electric now is actively exporting to 11 countries in Asia & Europe. Daniel’s continuous to drive efforts for developing new & hiring new talents to support the team to grow new business and the company.

Although not from an engineering background, he has a keen sense and understanding of the LED industry and the upcoming trends & technology.

He has supplied and implemented several projects from street lighting, landscape, stadium lighting & even façade lighting for local & oversea projects.
Plextek – Ignite Exponential

Creating new ideas is easy. Growing sustainably isn’t. The acceleration of technology is driving increasing uncertainty in customer needs and competitive landscape across industries, and it creates a particular challenge for sustainable growth. And unfortunately, what worked well in the past, isn’t a recipe for success in the future.

Ignite Exponential is a new team bringing together the world-class cutting-edge technology development capabilities of Plextek (www.igniteexponential.com) with the best innovation, design and strategic thinking to help our partners proactively navigate the disruptive future. We help customers to create sustainable growth through strategic innovation, technology and design. We Ignite Exponential.

The Ignite Exponential team has a track record of creating breakthroughs in Consumer, Healthcare, Industrial and beyond. They help established companies to:

- proactively and collaboratively develop systematic innovation strategies, i.e. why, who and where to focus innovation;
- identify, create and design innovations, whether these are breakthrough products, technologies, services or business models – solutions for today and the future;
- deliver innovation as a fully engineered solutions (hardware, software, processes etc) supporting manufacture and supply (via Plextek); and
- build the best corporate innovation capability to compete.

MISSION OBJECTIVES

To meet senior leaders at new companies who are facing an increasing speed of change of technology, customer expectations and competitive environments.

LOOKING TO MEET

Potential clients:

- Construction Companies
- Consumer Goods Manufacturers
- Industrial Manufacturing (machinery)
- Industrial Manufacturing (tools)
- Medical Devices
- Medical Consumables/Products
- Pharmaceuticals
- Aerospace
- Automotive Manufacturers
Alan Cucknell MEng MA (Cantab), Head of Ignite Exponential, Plextek Strategic Innovation and Design, is an innovation polymath. Initially trained as an engineer, and with a passion for design, he had two decades of experience working with stakeholder insight, new business models and disruptive technology to create winning innovation strategies that deliver growth. He works across disciplines and industries as innovation is enabled by unusual connections and the transfer of insight, technologies and inspiration between domains.

He had been involved in creating new products that have won Olympic medals, broken world records, dramatically reduced costs, radically increased brand growth, breathed new life into ageing businesses and he have even successfully conducted experiments in zero gravity! He’s proud to have partnered with leading companies including Lego, Wonderbra, Procter & Gamble, Bosch, Electrolux, Ford, Boeing and many others. His work has helped partners to address a broad range of strategic challenges such as creating innovation strategies to manage in extreme volatility, developing next generation product portfolios and integrating design principles into corporate cultures. He is listed as an inventor on more than 20 patents in fields as diverse as automotive, healthcare and apparel.

He’d love to work together to make innovation happen for you. Please get in touch at: linkedin.com/in/alancucknell
Precise Bridal and Events Managements

Precise Bridal and Events Management is an enterprise that makes peoples dream affordable. Precise deals with the business of events planning, sales of trending wedding gowns and accessories.

Precise is also engaged in exterior and interior decoration, event concepts design, event planning and management, and the importation and distribution of bridal wear and related accessories.

MISSION OBJECTIVES

To import bridal attires, accessories and decoration materials to Nigeria.

LOOKING TO MEET

- Bridal Attires, Evening Dresses and accessories manufacturers
- Decorations materials (flowers and other decoration accessories)
- Event Planners

Precise Bridal and Events Managements
27 Parliamentary Road
Calabar, Cross River
Nigeria
Tel: +234 803 6312217
Email: preciousoritz9@gmail.com
Website: www.precisebridal.com.ng
Mrs Precious George Oritz schooled at the University of Calabar, Cross River State, Nigeria. She’s been into the business of fashion, bridals and events planning for over 18 years.

Mrs Precious George Oritz runs two outlets in Nigeria; one in Calabar and the other in Port Harcourt, and she regularly travels abroad to better understand the latest in wedding industry trends so as to enhance her business. Most of Mrs Precious George Oritz’s current products are sourced from China and Africa although she is interested in expanding her source-range of goods to include other markets.

Mrs Precious George Oritz is married to Engr. Stanley George Oritz, a marine engineer, and is blessed with a daughter.
Roventium Properties

Established in 2005, Roventium Properties Limited is engaged in various property projects including mass rural/urban housing developments for residential purposes on behalf of local and state governments, commercial property developments for high networth clientele and facility management services.

Roventium Properties also engages in the marketing, selling and management of selected properties as well as assisting Nigerian-based clientele acquire ownership of foreign properties/assets on commission basis.

Roventium Properties seeks potential investors [financing property developments], suppliers of cost-effective building products and mutually beneficial partnerships.

MISSION OBJECTIVES

• To know the procedures of buying properties in Canada
• Seek potential investors in the areas of finance
• Looking for cost-effective suppliers of building products to export to Nigeria

LOOKING TO MEET

• Real Estate Agents / Brokers
• Venture Capital / Angel Investors
• Hardware / Building Products Manufacturers
Mr. Robinson Omorere is the Principal Promoter and Managing Director of Roventium Properties Limited and is trained manager with a computer science degree from Ambrose Alli university, Ekpoma.

Mr. Omorere established Roventium Properties after acquiring working experience with multiple prime property companies in Nigeria, including: Diya, Fatimilehin and Co., and Knight, Frank Rutley Nigeria Limited.

Mr. Omorere is married with children.
Royal Magma Ghana

ROYAL MAGMA COMPANY LTD ("Royal Magma") is a wholly owned Ghanaian company which was incorporated in 2007 under the Companies Act 1963 (Act 179).

Royal Magma is in the business of renting / leasing heavy-duty equipment, freight forwarding and logistics.

The company started an equipment rental business and has emerged in its current position as a strategic partner to almost all of the oil, stevedoring and shipping companies in the delivery of services to their clients within the Tema and Takoradi Harbours (Ghana). The company is one of the fastest growing equipment rental companies in Ghana and has more than twenty-one employees with diverse backgrounds from finance, engineering and logistics.

Royal Magma’s strategic vision is to grow beyond Ghana and their objective for the Trade Mission to Canada is to look for Strategic Partners to grow along the West African Corridor.

MISSION OBJECTIVES

- Looking for companies willing to invest in Africa; specifically in West Africa
- Looking to meet downstream Oil Companies to get a better understanding of technologies used in similar operations in different parts of the world
- To buy Fintech technologies that can be implemented in Ghana to increase financial inclusion
- To buy construction equipment machinery such as cranes to expand their fleet of equipment

LOOKING TO MEET

- Venture Capital / Angel Investors
- Oil and Gas Companies
- Cashew Importers
- FinTech Companies
- Construction Equipment Manufacturers
Mrs. Edith Ewura-Esi Anim (nee Christian) is the founder of Royal Magma Ghana Limited and remains the current Chief Executive Officer of the company. Prior to starting the company, Mrs. Edith Ewura-Esi Anim started her career in the advertising industry, later joining the shipping industry where she began to see significant opportunities in heavy duty equipment rental business. Mrs. Edith Ewura-Esi Anim spearheads all the company's business acquisition efforts from initial engagement to execution of contracts. She possesses good project management, budgeting, benchmarking, team formation and negotiation skills.

Mrs. Edith Ewura-Esi Anim has a degree in accounting and finance and a master's in business administration (MBA) in accounting and finance. She speaks English, French and most local languages.

Mr. Clifford Anim is the executive director of the company responsible for strategy and growth. Mr Anim holds an MBA in International Business from the Paris Graduate School of Management (France), Professional Post-Graduate Diploma in Strategic Marketing from the Chartered Institute of Marketing (UK) and a Bachelor of Laws (LLB).

Mr Anim has more than fifteen years’ successful experience in international business, corporate strategy, marketing, and human capital management. Prior to joining Royal Magma Limited, Mr Anim worked with several insurance, shipping and technology companies.
S M & D Integrated Resources Nig. Ltd. is a medium scale company operating since June 2016.

The company is involved in real estate and importing, distributing and selling used cars [currently sourced from the United States of America].

Additional to the above activities the company acts as a general merchant for a number of fast-moving consumer goods (FMCG).

**MISSION OBJECTIVES**

- To learn how to buy cars from Canada and ship to Nigeria
- To receive some mentoring from a Canadian-based expert real estate broker on how to improve their property business in Nigeria.

**LOOKING TO MEET**

- Used Car Dealers
- Automotive Auction Companies
- Real Estate Brokers / Agents
- Freight Companies
Mr. Mohammed Saidu Daddy was born February 20, 1981 in Lagos State, Nigeria. He attended Oniwaya High School in Lagos from 1991 to 1997 and went on to complete his Diploma in Business Management in Lagos State Polytechnic in 2000.

Mr. Mohammed is the CEO / Managing Director of S M & D Integrated Resources Nig Ltd, a diversified company involved in real estate and the importation and selling of used cars.

Mr. Mohammed is married with children.

Mr. Mohammed Saidu Daddy
CEO / Managing Director
S M & D Integrated Resources Nig. Ltd.

ADEREMI ADEMOLA BOROKINNI
General Manager
Born in March 1973, Mr. Borokinni Aderemi Ademola is the General Manager of S M & D Integrated Resources Nig Ltd, where he has worked since 2016. Mr Ademola graduated from Lagos State University with Bsc Business Administration in 2003. Mr Ademola is married with children.

TAOFEEK MUBARAK LAWAL
Marketing Manager
Born in March 1981, Mr. Lawal Taofeek Mubarak is the Marketing Manager of S M & D Integrated Nig Ltd. Mr Taofeek graduated with Diploma in Marketing from Federal Polytechnic Kaduna in 2014. Mr Taofeek is married with children.
Sow Property Consult

Sow Property Consult Ltd (SPCL) is an indigenous Ghanaian company set up to engage in the supply of the following goods and services:

- Rental of Vehicles
- Haulage of Goods
- Transport Services
- Construction

SPCL was incorporated on 16th September 2008.

SPCL Vision

SPCL’s vision is to be one of the leading privately-owned supplier of goods and services in Africa in the Transport Business. The company seeks to realize its vision by adopting state-of-the-art technologies as well as engaging the services of the best human resources available. This ensures that the company is able to provide efficient and cost-effective services to its clients.

SPCL Strengths

- Highly qualified and experienced management and staff. SPCL is led by a team of experienced executives with a combined industry experience spanning over 15 years.
- Employee-owned company. All the shareholders of SPCL are directly involved in managing the company creating a high sense of ownership among employees.
- A highly motivated workforce ready to deliver tailored client solutions.

MISSION OBJECTIVES

- Looking for partners/investors in our expansion drive in the areas of Transportation into the other West African countries.
- Partnering with Pharmaceuticals company to establish a plant in Ghana inline with government policy of making Ghana the Pharmaceutical hub of West Africa
- To import trucks, buses and auto parts from manufacturers

LOOKING TO MEET

- Venture Capital / Angel Investors / Private Equity Firms
- Auto Parts Manufacturers
- Pharmaceutical Manufacturers
- Bus Manufacturers
- Truck Manufacturers/Dealers
Ms Turkson is a director of Sow Property Consult Ltd and also doubles as the Human Resource Manager of the company.

Rebecca is a consummate salesperson. Having finished HND in Fashion Design at the Accra Polytechnic in 2008, she furthered her studies at the Ghana Institute of Management and Public Administration where she pursued a program in BSc. Information, Communication and Technology.

Ms Turkson did her National Service at the Social Security and National Insurance Trust, Ghana, after which time she joined Sow Property Consult as a Director and a shareholder.

Ms Turkson is 39 years of age and married with two children.
Spectra Industries

SPECTRA INDUSTRIES LIMITED was incorporated in 1991 and subsequently commenced food processing in 1992. The company manufactures a superior quality of processed foods from natural cocoa, soybean & yellow maize.

In 1994 the company enrolled in the Technology Business Incubation Scheme under the auspices of the Federal Ministry of Science and Technology. This program had the objective of assisting technological related activities with the intent to promote Nigeria’s indigenous products. It completed a five-year incubation program of the scheme in 1998 and emerged as the best “tenant business of the year.”

Spectra Industries is focused on becoming one of the world’s leading Processed Foods & Beverage Producers, particularly in natural cocoa processing products. Spectra Industries promises the best quality products along with nutritious benefit, in resulting of good health, good life and everlasting happiness to everyone.

Spectra Industries Limited is fully certified to the mandatory manufacturing standards and is equipped with sophisticated automatic machineries. Spectra’s brand certificated facility has a large square-meters area with the capability of processing more than 3,000 tons per year. Furthermore, more than 30 of Spectra Industries well-trained staff are ready to function on food processing and distributing products to the global market.

MISSION OBJECTIVES

Looking for new costumers or partners that Spectra Industries can work with to package their products in Canada - starting with cocoa powder.

LOOKING TO MEET

Potential customers:
- Beverage Manufacturers
- Chocolate manufacturers
- Cocoa importers
Mr. Durodola Omolewa Kuteyi is the Chief Executive Officer of Spectra Industries Limited, an indigenous Nigerian company which specializes in food processing and packaging. He is also the CEO of Betamark Production Company.

Mr. Kuteyi was born in Oye Ekiti, Nigeria, in 1952 and studied Food Science and Technology at the University of Ife (now Obafemi Awolowo University) Osun State between 1972 and 1977. He has an unflinching interest in food processing and packaging, SME development, establishment of packaging centers for SMEs and SME Industrial Clusters.
Tobitronics System International

TOBITRONICS SYSTEM INTERNATIONAL is a security management firm that offers end-to-end digital security management solutions for homes and business.

Tobitronics System International develops, instals and maintains security system architectures and also acts in an agency capacity for onward sale and service of security and surveillance product for its foreign partners.

With the increasing insecurity of the environment as well as the opportunity to provide digital security, surveillance and safety solution to enable seamless security operation, the company developed capacity to offer digital security and surveillance solution to the Nigerian market, Africa and beyond.

The company was established in 1999 as a private security management company.

MISSION OBJECTIVES

- Looking to buy systems, latest equipment, and represent Canadian companies to be their agents in Nigeria
- Also looking for training in Canada

LOOKING TO MEET

- Information Technology Companies specializing in security systems
- Security Systems Manufacturers
- Security System Integrators
Mr Akinpelu is a system integrator and a security system consultant to the World Bank Group (ID 88566), and a technical analyst specialized in Local Area Network and Security & Surveillance systems. As Managing Director of Tobitronics System International, Mr Akinpelu and his staff are tasked with designing, building, configuring, installing, troubleshooting and maintaining physical and network security system. Mr Akinpelu has over eighteen years cognate experience in design and installation of security and surveillance system with components such as closed circuit TV, access control systems, fire detection and alarm systems and other security technology as may be required by his clients.

Mr Akinpelu studied Electronics/Telecom Engineering in Yaba College of Technology, Yaba, Lagos. A graduate of Computer Science from Olabisi Onabanjo, University, Ago-Iwoye, Ogun State, Nigeria, he also holds a Level 3 Btech advanced Certificate in Security Management from the prestigious Security Institute United Kingdom.

Mr Akinpelu is a member of American Society of Industrial Security [ASIS - Member ID- 281627] and is also a trained Bosch Security System Engineer and a CEM Access control System Installer.

Mr Akinpelu’s ability to successfully complete tasks is evidenced in his adept handling of numerous projects which include design and implementation of Low voltage system e.g. Security technology and local area network for his clients.
TRAMONTINA

BEAUTIFULLY WELL DONE.

For Tramontina, to do things beautifully well is to do them with love, valuing the pleasure people feel when they use the brand’s products. This pleasure of making things is where the company and its clients come together. This philosophy has been honored by Tramontina since its founding over one hundred years ago in Brazil.

Today the group has 7,000 employees responsible for a wide range of 18,000 products for different market segments such as kitchen utilities and appliances, wooden and plastic furniture, agriculture and garden tools, construction, industrial, and automotive maintenance tools, and electrical hardware.

Tramontina Belém was founded in Belém, in the state of Para (Brazil) in 1986. It now has an industrial area of over 55,000 m² and more than 424 employees who manufacture a wide array of products such as cutting boards, homeware, and furniture for indoor and outdoor areas. Practical and beautiful products with a design that explores the natural character of wood through technological processes.

MISSION OBJECTIVES

Create bonds with new prospects in Canada

LOOKING TO MEET

Potential Customers:

- Corporative furniture importers
- HORECA furniture importers
- Outdoor furniture importers
- Urban furniture importers
- Buyers of Wooden components for urban furniture (Urban furniture manufacturers, Architects, townhall person responsible for urban renovation/maintenance)
- Furniture wholesalers, retailers and distributors
- Kitchen cutting boards importers
THOMAS IMBENOTTE
Trader
TRAMONTINA

Thomas Imbenotte is a trader at TRAMONTINA Belem, where Thomas coordinates exportation process from start to finish, participates in fairs and seeks out new partners.

Thomas has worked with international companies including FEDEX Express and Robert Brasil Timber Trade, among others. Thomas organizes the exportation process so that you do not have any unpleasant surprise between your order and the delivery. You can expect 100% professionalism and attention to details when working with Thomas.

Thomas is a history and gardening enthusiast. Please email thomas.jean@tramontina.net to contact Thomas.
Unclevingold Company and King of Hair Nigeria

Unclevingold Company / King of Hair Nigeria started in 2011 in the business of the import and distribution of hair extensions and related accessories.

The company confidently lays claim to be the largest importer and distributor of hair extensions and related products in Western Africa.

So successful was the business, the founders had to incorporate a new company, King of Hair Nigeria Limited, thereby allowing their original firm to diversify into property development and building construction. For this venture, experienced hands have been acquired and several projects executed. The company currently seeks suitable partners in various aspects to enhance our growth.

MISSION OBJECTIVES

- Looking to import building products to Nigeria from Canada
- To buy properties in Canada

LOOKING TO MEET

- Hardware / Building Products Manufacturers
- Property Developers
- Real Estate Agents / Brokers in Canada

Unclevingold Company Limited and King of Hair Nigeria Limited
25/27, Breadfruit Street
Balogun, Lagos Island
Lagos
Nigeria
Tel: +234 803 0516420
Email: obinnay278@gmail.com
Mr. Obinna Vincent Anagor is the promoter and majority shareholder of Unclevingold Company Limited and King of Hair Nigeria Limited. He owns 80% of each company and commenced importation, distribution and trading business at the age of twenty-six. With vast experience from his father’s trading business in hair products, he consolidated the family business and delved into importation of hair extension and accessories. Since the past ten years his company has dominated the hair business in Nigeria and continues to take stocks of shipments on a weekly basis.

Mr. Vincent has since diversified into the real estate sector and growing.

Mr Vincent is happily married with children.
U-Next FZ

U-Next is proud to serve the UAE for immigration and citizenship needs.

Since its founding, U-Next has diversified into offering Re-settlement services, Strategic Business Consultancy, Immigration Consultancy and Overseas Study Placement Programs. The company has hundreds of success stories from people who have settled in their dream destinations including Australia, New Zealand, the United Kingdom, Europe, Montenegro, Malta, Georgia and other locales.

As a professional firm, U-Next takes pride in working together with their customers as a team, taking pro-active steps to ensure that all needs are met. U-Next believes that regular communication with clients is one of the most important aspect of their working method.

This approach helps to strengthen the bonds of a customer relationship and, in turn, brings lasting growth to the business. U-Next works diligently to ensure that the customer is well informed of the status of their case. The combination of specialized knowledge, expertise and comprehensive support facilities, enables the firm to maintain its high success rate in the processing of all cases. It is essential to know not only that, it delivers high quality service, but also maintains a standard of ethics and values.

MISSION OBJECTIVES

Looking for associate partners for the future venture.

LOOKING TO MEET

- Real Estate Brokers / Agents
- Immigration Lawyers
- Accounting Firms / Company Formation Specialists
- Business Brokers (companies for sale in Canada)
- University (inbound education)
KHALID AKBAR
Marketing Representative

U-Next FZ LLC

Khalid Akbar was born in month of May 1976, in Hangu, KPK Province, Pakistan. He went to F.G Public School Thall Cant. He completed High school in 1988 and completed his MBA in Marketing in 2006 at the University of Peshawar, KPK, Pakistan. After completing his studies Mr Akbar started work at the Abroad Education Network (AEN) as a public relations officer from 2010 to 2017.

During the past 12 years Mr Akbar has spent his time with different multinational companies in the role of business development, resulting in his having an extensive network of contacts across a range of industries.

In May 2017 Mr Akbar relocated to Dubai to start his career as a Marketing Representative U-NEXT FZ LLC.

Mr Akbar is happily married with four children.
Warraich & Warraich International Private Limited (W & W) is an Islamabad based company formed in July 2008.

Warraich & Warraich is a dynamic outfit, offering consultancies in various fields and providing turn-key solutions to its valued customers, apart from providing trading and logistics services in line with the modern/latest practices, commensurating with scientific advancements to a host of clients, engaged in various defence production and commercial activities.

The company has expanded manifolds and has also entered into international ventures by establishing Warraich & Warraich International branch office at UAE.

Warraich & Warraich International represents various international manufacturers and companies such as PTC Power Inc. (USA), Morphix Technologies (USA), Abacus (UK), CADEX Electronic (Canada), Global Industrial Solutions (USA), CARAVANINTL CORP (USA), TELEPHONICS (USA), Xeltek (USA), AGROAD s.r.o (Czech Republic), ARI Medical Equipment Co. Ltd (China). The company has also offered various indigenous solutions related to system integration and manufacturing. The company has well renowned local principles such as AURIGA Group of Companies, Dell-EMC.

**MISSION OBJECTIVES**

Looking to meet with Canadian companies to market their products in the Pakistan region.

**LOOKING TO MEET**

- Medical Devices Manufacturers
- Construction Equipment Manufacturers
- Defense Equipment Manufacturers
Mr. Umer Iqbal, the CEO of M/S Warraich & Warraich International Private Limited & EIMS Private Limited, has spent fifteen years building both companies into highly efficient and responsive outfits.

Mr Iqbal completed his Bachelor’s in Computer Science in the year’s 2001 and further polished himself as a software engineer in few multi-national companies. In the year 2003, he had started his business of construction / real estate along, together with the importing of various machineries.

In 2008, Mr Iqbal registered his company with the name and style of “M/s Warraich & Warraich International Private Limited” to serve with Government / Non-Government organizations to fulfill their procurement needs. He also established group of companies as EIMS Private Limited (working in the fields of IT Offshore & Manpower Recruitment, [www.eims.com.pk](http://www.eims.com.pk)), along with a sister company in UAE as M/s Warraich & Warraich International FZE RAK UAE.

Mr Iqbal is looking forward to gain more knowledge by meeting / interacting with different professionals to fulfill his knowledge seeking habit.
White Gate International Ventures

Established in 2012, the company is involved in the importation and distribution of car, truck and specialized vehicles tyres and accessories. The company owns and operates several franchises originating from China, South Korea, Taiwan and Hong Kong.

White Gate International Ventures seeks additional partnerships and long-term mutually beneficial business relationships with Canadian firms.

MISSION OBJECTIVES

- Looking to import tyres from Canadian manufacturers.

LOOKING TO MEET

- Tyre manufacturers / exporters

White Gate International Ventures
8 Ibadan Road, Sabongari
Kano
Nigeria
Tel: +234 803 3582858
Email: jasiruwa@gmail.com
Chief Israel Ezue is a consummate businessman. Originally from a trading family, he took over the family business and expanded it to cover the entire Nigeria and parts of West Africa.

He personally developed relationships and sole franchises that resulted in the rapid growth being witnessed by the company today.

He is widely travelled and is married with children.
YSY

YSY Enterprises Limited was incorporated on 14th of March 1985 as a business concern which is into general trading; both wholesale and retail. It has grown into a joint venture between experienced Nigerian business owners, American automobile industry participants, and seasoned security outfits.

As a licenced C.I.T operator, YSY provides strategic planning and tactical services to clients in need of installation of sensitive equipment, security, recovery and safe delivery.

MISSION OBJECTIVES

Looking to partner with cash management equipment manufacturers and providers in Canada.

LOOKING TO MEET

- Cash in Transit Vehicles Manufacturers
- Cash in Transit Service Providers
MORADEKE OSIDIPE
Managing Director

YSY Limited

Mrs Moradeke Osidipe is a graduate of Saint Anne's Ibadan and Ibadan Polytechnic, where she obtained her diploma in business studies. Her working experiences span over a period of twenty-five (25) years, serving as a Personal Assistant to the Managing Director of Askar Paints Nigeria Limited Ltd, and Portland Cement Plc; a function that eventually groomed her to occupy the post of MANAGING Director of YSY Ltd in 1985 and a founder of Maxwell Energy (ME) Limited.

Her family background academic achievements, and worldwide business experience give her an incredible business capacity as the MD of YSY LIMITED.

OLAMIDE EKUNDAYO
Executive Director

Olamide AkinwaleEkundayo is a self-driven individual with a strong business acumen, possessing 15 years’ experience in government relations and humanities, recruiting, training and direct building of professional teams. With a specialty in business development, she is certified in Project Management Professional (PMI USA), Project Management Time Master (Nigeria), Leadership Course (Nigeria), Time Management (United Kingdom). Olamide has great experience in Leadership, Training and Development, her core values are sincerity, integrity, diligence and excellence.